

EXECUTIVE SUMMARY OF THE RFQ EVALUATION

1. **Procurement number:** G/RFQ/UNAM-09/2025
2. **The scope of the contract:** SUPPLY AND DELIVERY OF A DRONE AND ACCESSORIES
3. **Estimated cost:** N\$115,000.00
4. **Funding agency:** UNIVERSITY OF NAMIBIA
5. **Procurement method used:** REQUEST FOR QUOTATIONS
6. **Date of invitation of bids:** 13 AUGUST 2025
7. **Closing date for submission of bids:** 27 AUGUST AT 15:00
8. **Date and place of opening of bids:** UNAM MAIN CAMPUS, WINDHOEK
9. **Number of bids received:** 7

10. BIDS RECEIVED:

#	Name of Bidders:	TOTAL (N\$)
1.	Mbakewa Trading cc	396,320.38
2.	Namibia Technology Solutions	333,222.81
3.	Bluni Investment cc	428,400.00
4.	Schoemans Technology	523,560.60
5.	Imani Technologies Investments cc	397,823.00
6.	Beam Business Solutions	471,605.90
7.	Kanie Supply and Distribution chain	326,761.35

11. STATUTORY DOCUMENTS EVALUATION

#	BIDDER	Bid Validity Period (90 days req)	BSD	Company Registration	Min. of Finance	SSC	Min. of Labour undertaking	EE Certificate
1.	Mbakewa Trading cc	90	YES	YES	YES	YES	YES	YES
2.	Namibia Technology Solutions	90	YES	YES	YES	YES	YES	YES
3.	Bluni Investment cc	90	YES	YES	YES	YES	YES	YES
4.	Schoemans Technology	90	YES	YES	YES	YES	YES	YES
5.	Imani Technologies Investments cc	90	YES	YES	YES	YES	YES	YES
6.	Beam Business Solutions	90	YES	YES	YES	YES	YES	YES
7.	Kanie Supply and Distribution chain	90	YES	YES	YES	YES	YES	YES

Disqualifications

The following bidders were disqualified from further evaluation for the following reasons:

#	BIDDER'S NAME	DISQUALIFICATION REASON
1.	Kanie Supply and Distribution chain	Bidder failed to attached a valid Employment Equity Commission. (Bidder certificate is dated 16 May 2023, and it is only valid for 12 months)

12. QUALIFICATION REQUIREMENT

The bids were evaluated based on the qualification requirements outlined in Section I of the bid document. The evaluation criteria focused on whether the bidder submitted specifications (data sheet), Maintenance and support (warranty letter valid 12 months) and 1 reference letter for delivery of drones or similar goods.

#	BIDDER'S NAME	Specifications (Data Sheet)	Maintenance and Support Warranty Letter (12months)	1 Reference letter
1.	Mbakewa Trading cc	YES	YES	NO
2.	Namibia Technology Solutions	YES	NO	YES
3.	Bluni Investment cc	NO	YES	YES
4.	Schoemans Technology	YES	NO	NO
5.	Imani Technologies Investments cc	YES	YES	NO
6.	Beam Business Solutions	YES	YES	YES

Disqualifications

The following bidders were disqualified from further evaluation for the following reasons:

#	BIDDER'S NAME	DISQUALIFICATION REASON
1.	Mbakewa Trading cc	Bidder submitted reference letter to supply and deliver standby diesel generator at Frans Dimbare youth skills training centre for the Min of Sport, youth and national service.
2.	Namibia Technology Solutions	Bidder failed to provide a letter of warranty or any support letter as requested
3.	Schoemans Technology	Bidder did not provide any warranty letter or any reference letter.
4.	Imani Technologies Investments cc	Bidder failed to attach a reference letter.
5.	Bluni Investment cc	Bidder failed to provide data sheet (specifications) as requested.

13. FINANCIAL EVALUATION

#	Name of Bidders:	Total Excl. VAT N\$	Total Incl. VAT N\$
1	Beam Business Solutions	471,605.90	542,346.79

14. RECOMMENDATION

It is recommended that the procurement contract be awarded to Beam Business Solutions for having submitted the lowest evaluated substantially responsive bid for a contract value of N\$471,605.90 (VAT excl.) and N\$542,346.79 (VAT incl.).